

# Stephen Doak

Partner

## Toronto

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## Practice Areas

Blockchain and Digital Assets

Corporate & Commercial

Infrastructure/P3

Mergers & Acquisitions

Private Equity

Public Companies

Start-Ups

Stephen Doak assists businesses with issues that arise throughout various stages of the growth process, including corporate organization and reorganization, corporate finance, mergers and acquisitions, regulatory compliance, and contract law matters.

Steve works with established businesses and start-ups in a range of industries, including clean tech and renewable energy, manufacturing and distribution, services and consumer products.

His mergers and acquisition practice includes assisting buyers and sellers with preparations for transactions, related organizational and reorganizational matters, and negotiating and closing deals. He also frequently assists companies and other parties with disputes relating to ownership and management issues, to help find solutions ranging from restructuring to divestitures to other results that address the needs of stakeholders and the business.

In general corporate and commercial matters, Steve assists in the negotiation of equipment procurement agreements and transactions, services agreements, and other conventional and non-conventional transactions. Steve also represents parties in financing arrangements and development agreements for renewable energy projects, real estate development, and infrastructure renewal and expansion initiatives.

## WeirFoulds LLP

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### Called to the Bar

- Ontario (2007)

### Education

- J.D., University of Toronto, 2006
- M.A., University of British Columbia, 2002
- B.A. (Hons.), Wilfrid Laurier University, 1995

### Affiliations

- Ontario Bar Association

## Significant Transactions

### **Mergers and Acquisitions**

Acquisition of a producer, distributor and retail seller of fire safety products and home safety devices in Canada, the United Kingdom and Netherlands: acted for the Vendor.

Acquisition of a producer, grower, supplier, and wholesaler of flowers and garden plants in Canada: acted for the Purchaser.

Canadian loan portfolio for financing consumer equipment dealers: acted for the vendor in the sale of accounts of dealers across Canada.

Acquisition of an international medical product manufacturing and distribution business with significant development and manufacturing operations in Quebec and distribution across Canada: acted as Canadian Counsel to the Europe-based purchaser.

Distributor and retailer of geothermal equipment and services with established business in Ontario, Alberta and British Columbia and expanding nationally: acted for the vendors and the corporation in a sale of all outstanding shares in the capital of the company.

Acquisition out of CCAA proceedings of assets of a Canadian consumer products manufacturer with significant environmental liabilities: acted for the U.S.-based strategic acquirer.

### **Corporate Finance**

U.S.-based call centre operator with operations in Ontario, British Columbia, New Brunswick, Nova Scotia, the U.S., Europe and Asia: Canadian counsel to the borrower on a syndicated international loan facility and amendments and restatements of the loan facility.

Prominent Canada-wide entertainment product retailer: acted for the borrower in connection with a short-term asset-backed credit facility.

Ontario resort development project: acted for the lender (a private equity investor) on a series of secured loans.

Germany-based home renovation product manufacturer with operations in Canada, the U.S., Germany, France, Spain, Sweden, Brazil and other locations: Canadian Counsel to the lender on a syndicated international loan facility.

### **Services, Procurement and Operations Contracts**

Renewable energy engineering, procurement and construction agreements: counsel to the development company, a global solar panel manufacturer, in connection with EPC agreements, supply agreements, and subcontracts with construction companies on large-scale solar photovoltaic projects.

Project agreement for energy and utility conservation retrofits to multiple residential buildings, in a pilot project for a government-funded housing provider: counsel to the housing provider.

International distribution, sales agency and manufacturing contracts for high-end consumer electronic equipment: counsel for the principal, a Toronto-area developer and distributor.

Procurement of custom made equipment components and turn-key solutions for solar cell production: counsel to the purchaser, a Germany-based solar energy product manufacturer and distributor.

### **Reorganizations and Restructuring**

Tax-driven corporate reorganization of a Canadian manufacturing and distribution business: counsel to a U.S.-based manufacturer and distributor of windows, doors and related products with manufacturing operations in Ontario and Quebec and distribution centres across Canada.

Tax-driven ownership reorganization and consolidation and buy-outs of two of the founders and principals: counsel to a Toronto-area engineering services company.

## Professional Activities

### **Papers**

John Wilkinson and Stephen Doak, "The Management of Electronic Documents: A Need for Policies", *Electronic Documents: Records Management, e-Discovery and Trial*, Canada Law Book, forthcoming 2010.

Raj Anand and Stephen Doak, "Professional Liability", *Canadian Legal Practice: A Guide for the 21<sup>st</sup> Century*, LexisNexis Canada, 2009+.

Raj Anand and Stephen Doak, "Who Is Your Client? Managing Conflicts of Interest" (paper presented to the Law Society of Upper Canada, *Family-Held Business Summit*, 20 April 2007).

Raj Anand and Stephen Doak, "Fiduciary Duty Claims in Professional Relationships: Redundant or Necessary?" (paper presented to the Law Society of Upper Canada, *Remedies and Damages*, 6 March 2007).

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## Publications

- Quiz: Impact of Changes in FIT 2.0, April 05, 2013
- Electronic Documents: Records Management, e-Discovery and Trial (loose-leaf textbook, 2010+), July 01, 2012
- Canadian Competition Authorities send message to Vendors and Purchasers: You're in this together, November 18, 2011