

# James G. Kosa

Partner

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**Practice Areas**

Blockchain and Digital Assets

Corporate & Commercial

Privacy & Access to

Information

Technology & Intellectual

Property

Telecom

James Kosa is a partner at WeirFoulds with a practice focused on information technology and intellectual property law. He is the Chair of the firm's Technology & Intellectual Property and Privacy & Access to Information Practice Groups, and Co-Chair of the Blockchain and Digital Assets Practice Group.

James offers his clients a wealth of knowledge and experience from across the spectrum of technology issues, including the protection and exploitation of computer and software technology, IT and IP licensing, privacy, security breaches and dispute resolution. James' depth of experience means that he is able to offer his clients clear, practical and well-rounded advice by cutting through the technical jargon. He takes the complexity of technology law and turns it into practical knowledge and advice that his clients can easily understand.

James acts as technology counsel to technology companies in a wide variety of high technology fields, including telecommunications, cloud computing and artificial intelligence companies, software development companies (traditional and agile), hosting service providers and infrastructure as a service providers. He also represents consumers of technologies with procurement and negotiation of technology services, including financial institutions, governments and government agencies, and profit and non-profit companies in traditional fields with technology needs. James has assisted in negotiating outsourcings, wide area networks implementations, major data transport arrangements, and platform and content arrangements for television, satellite and mobile platforms.

James is the past President of the Canadian Technology Law Association and past Chair of the Canadian Bar Association's Intellectual Property Section. He was recognized by *Lexpert* as a 2019 Rising Star, Leading Lawyers Under 40. He is also recognized as a leading practitioner in the following legal directories: *Chambers Canada Guide* – Information Technology; *Canadian Legal Lexpert Directory* – Computer & IT Law; and *Best Lawyers in Canada* – Information Technology Law and Intellectual Property Law.

**WeirFoulds LLP**

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Called to the Bar	Education	Affiliations
<ul style="list-style-type: none"> <li>• Ontario (2006)</li> </ul>	<ul style="list-style-type: none"> <li>• LL.B., Osgoode Hall Law School, 2006</li> <li>• B.Sc., Computer Engineering, Queen's University</li> </ul>	<ul style="list-style-type: none"> <li>• Past President, Canadian Technology Law Association</li> <li>• Past Chair, Intellectual Property Section, Canadian Bar Association</li> <li>• Past Chair, Information Technology and E-Commerce Section, Ontario Bar Association</li> <li>• Institution of Electric and Electronic Engineers</li> <li>• Intellectual Property Institute of Canada</li> <li>• International Technology Law Association</li> <li>• Toronto Computer Lawyers' Group</li> <li>• Toronto Intellectual Property Group</li> <li>• Director, Supply Chain Management Association Ontario</li> </ul>

## Significant Cases

- Represented iManage in its acquisition of Closing Folders

## Awards

- Recognized in the *Canadian Legal Lexpert Directory* as a leading lawyer in Technology Transactions (2025)
- Recognized in the *Chambers Global Guide* as a leading practitioner in Information Technology (2024, 2025)
- Recognized in the *Lexpert Special Edition: Technology and Health Sciences* (2023, 2024)
- Recognized as a Mondaq Thought Leading Co-Author for Data Protection, Canada (Autumn 2022)
- Repeatedly recognized in *Lexology Index: Canada* as a leading lawyer in Data – Information Technology and Data – Data Privacy & Protection
- Recognized by *Lexpert* as a 2019 Rising Star, Leading Lawyers Under 40
- Repeatedly recognized in the *Chambers Canada Guide* as a leading practitioner in Information Technology
- Repeatedly recognized in the *Canadian Legal Lexpert Directory* as a leading practitioner in Computer & IT Law
- Repeatedly recognized by *Best Lawyers in Canada* as a leading practitioner in Information Technology Law, Intellectual Property Law, Privacy and Data Security Law and Technology Law

## Corporate Directorship

- Director, Supply Chain Management Association Ontario (SCMAO)

## Speaking Engagements

- James Kosa, "What's Left of Privacy?", Lancaster House, Online, April 10, 2025
- Speaker, "Leveraging AI Intelligently in the Business of Real Estate Law", ICSC+Canadian Law 2024, Toronto, ON, April 9, 2024
- Speaker, "Municipal, Planning and Environmental Law", Ontario Legal Conference 2024, Toronto, ON, February 8, 2024
- Speaker, "Artificial Intelligence in Administrative Decision-Making", Ontario Bar Association, December 5, 2023
- Speaker, "GenAI is here to stay: what now?", EduTech East: The Evolution of Learning, Public Sector Network, Toronto, ON, November 21, 2023
- Speaker, "Getting started with AI: A practical discussion", PLEAC Annual Conference, Toronto, ON, October 26, 2023
- Speaker, "Artificial Intelligence: How to harness it (for good) for public legal education", PLEAC Annual Conference, Toronto, ON, October 25, 2023
- Speaker, "Breakout Session", Privacy Law Summit 2023, Ontario Bar Association, Toronto, ON, October 10, 2023
- Speaker, "GPT4 and Other Generative AIs: Implications for Employers", Employment Law Mid-Year Update, WeirFoulds LLP, Online, June 20, 2023
- Speaker, "Generative AI (Chat GPT): What is it, and what does it mean for law firms?", TLOMA Technology SIG, Online, June 27, 2023
- Speaker, "Navigating Cybersecurity Risks: A Legal Update on Protecting Against Cyber Threats in Canada and the United States", Toronto, ON, March 29, 2023
- Instructor, "Information and Cyber Security Privacy and Legal Insights and Challenges", University of Ottawa Professional Development Program, Online, May 15 and 16, 2023
- Instructor, "Information and Cyber Security Privacy and Legal Insights and Challenges", University of Ottawa Professional Development Program, Online, March 28 and 29, 2022
- Speaker, "5G and Beyond: The Latest in Telecommunications Law", The Canadian Bar Association, Online, February 16, 2021
- Speaker, "Acquiring vs. Partnering: How to Gain Access to New Technology", CAN-TECH Law Spring Conference, May 7, 2020
- Speaker, "Best Practices in Technology Contracting", Can-Tech Law Spring Training, Toronto, June 17, 2019
- Master of Ceremonies, Canadian Bar Association's IP Day Annual Judges Dinner, Ottawa, May 30, 2019
- Speaker, "Blockchain Technology, Smart Contracts and the Law", Technology and Intellectual Property Group (TIP) Annual Conference, University of Toronto Faculty of Law, Toronto, March 5, 2019
- Speaker, "How AI Will Disrupt IP Practice", 23rd Intellectual Property Law: The Year in Review, Toronto, January 17, 2019
- Moderator, "Successful Canadian businesses with Registered Industrial Designs and AI",

Canadian Intellectual Property Office, Ottawa, December 10, 2018

- Presenter, "Ethical Negotiations: The Art of the Possible", Winter Professionalism Seminar, WeirFoulds LLP, Toronto, December 10, 2018

## Publications

- Bill 194 – How Public Sector Institutions Should Prepare For It, December 20, 2024
- Ontario's Bill 194 Proposes New Requirements Regarding Cybersecurity and the Use of Artificial Intelligence, May 31, 2024
- To Use or Not to Use: Navigating Privacy Risks Associated with Generative AI Tools, October 04, 2023
- WeirFoulds Technology Insights: Canada's Crackdown on Crypto: An Overview of Cryptocurrency Regulation and Enforcement, December 14, 2022
- WeirFoulds Technology Insights: "Canadian Privacy & Data Protection Regime", September 13, 2022
- WeirFoulds Technology Insights: "Compliance and Security Standards", August 09, 2022
- WeirFoulds Technology Insights: "Dark Web: What's Underneath the Internet", July 12, 2022
- WeirFoulds Technology Insights: "Is Someone Following Me?" A Primer on Data Tracking, June 14, 2022
- WeirFoulds Technology Insights: "Types of IT Arrangements: To Build, Buy or Rent?", May 10, 2022
- Guidelines on the Territorial Scope of the General Data Protection Regulation, April 20, 2020
- Privacy in the AI Era? OPC Launches Consultation on Regulation of AI, March 23, 2020
- Webinar: Employment Law Seminar, January 15, 2020
- Any Port in a Storm: New Protections for IP Licensees Under Canada's BIA and CCAA Legislation, October 08, 2019